

PGMO Days 2022

# A Rank-Based Reward between a Principal and a Field of Agents: Application to Energy Savings

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# Section 1

## Introduction

- 1** Introduction
  - Context
  - Ranking games
- 2 Agents' problem
- 3 Principal's problem
- 4 Numerical results
- 5 Conclusion

# Context

## *Obligations imposed by governments:*

- ◇ In France: electricity providers (“*Obligés*”) have a target of Energy Saving Certificates<sup>1</sup> to hold at a predetermined horizon ( $\simeq 3$  years). If they fail, they face financial penalties.

## *Existing incentives “Provider → customers”:*

- Comparison to similar customers
  - ◇ EDF, Total, Engie, . . .
- Reward/Bonus when reduction compared to past consumption
  - ◇ “SimplyEnergy”<sup>2</sup>, “Plüm énergie”<sup>3</sup>, “OhmConnect”<sup>4</sup>

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<sup>1</sup>[www.powernext.com/french-energy-saving-certificates](http://www.powernext.com/french-energy-saving-certificates)

<sup>2</sup>[www.simplyenergy.com.au/residential/energy-efficiency/reduce-and-reward](http://www.simplyenergy.com.au/residential/energy-efficiency/reduce-and-reward)

<sup>3</sup>[www.plum.fr/cagnotte/](http://www.plum.fr/cagnotte/)

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↪ Ranking games: A reward based on the comparison between similar customers

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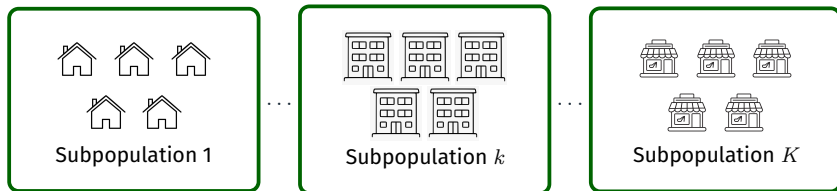
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# Ranking games

Provider

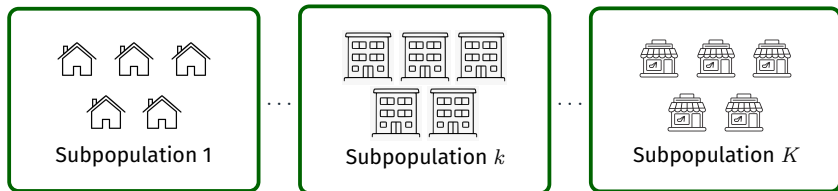


Regulator



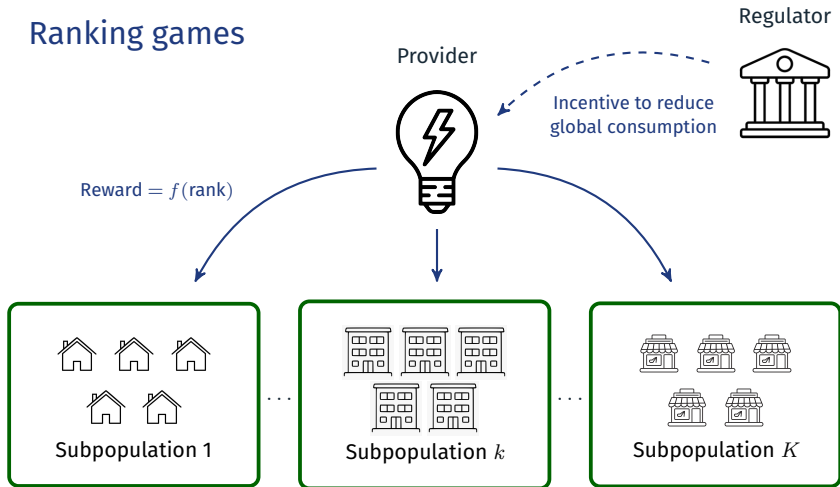
*Mean-field assumption:* Each subpopulation is composed of an *infinite* number of *indistinguishable* consumers

# Ranking games



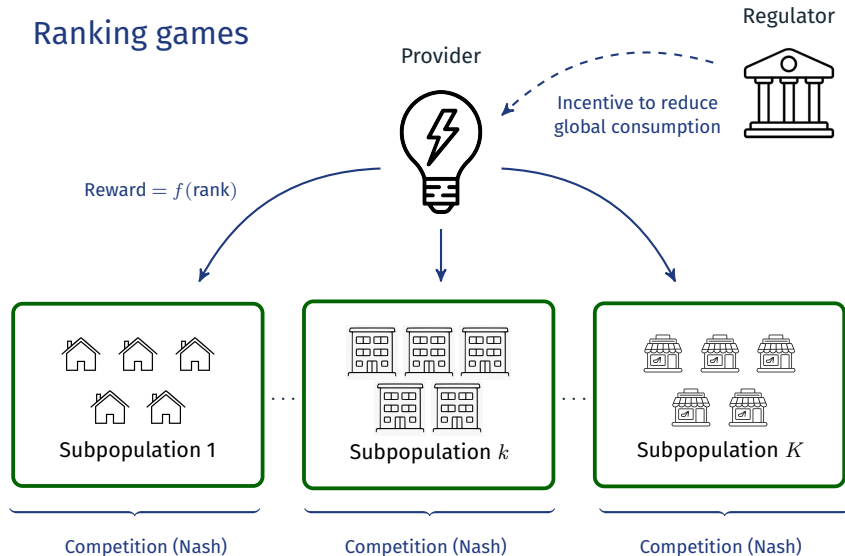
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# Ranking games

Upper level (*principal*)

Regulator

Provider

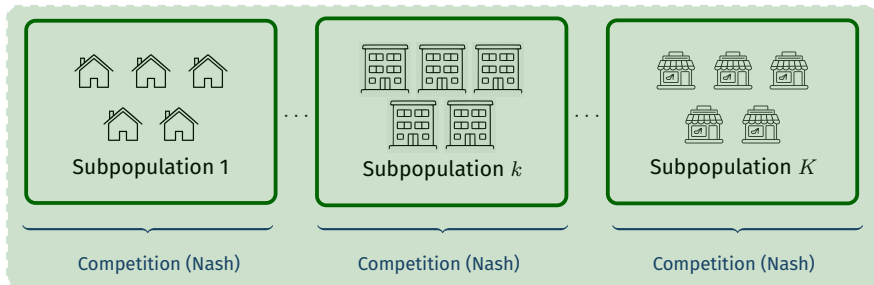


Incentive to reduce global consumption

Fixed level

Reward =  $f(\text{rank})$

Lower level (*agents*)



*Mean-field assumption:* Each subpopulation is composed of an *infinite* number of *indistinguishable* consumers

## Section 2

### Agents' problem

- 1 Introduction
- 2 Agents' problem**
  - A field of agents
  - Rank-based reward
  - Mean-field game between consumers
- 3 Principal's problem
- 4 Numerical results
- 5 Conclusion

## A field of agents

- ◇ The population is divided into  $K$  clusters of *indistinguishable* consumers. Each cluster  $k \in [K]$  represents a proportion  $\rho_k$ .
- ◇  $X_k^a(t)$  the *energy consumption* of a customer of  $k$ , forecasted at time  $t$  for consumption at  $T > t$ :

$$X_k^a(t) = X_k(0) + \int_0^t a_k(s) ds + \sigma_k \int_0^t dW_k(s), \quad X_k(0) = x_k^{\text{nom}}, \quad (1)$$

with

- $\{W_k\}_{1 \leq k \leq K}$  a family of  $K$  independent Brownian motions
- $a_k$  a progressively measurable process satisfying  $\mathbb{E} \int_0^T |a(s)| ds < \infty$

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*Interpretation:*

- ◇  $a_k$  is the consumer's *effort* to reduce his electricity consumption.
- ◇ Without effort ( $a \equiv 0$ ), customers have a mean *nominal* consumption  $x_k^{\text{nom}}$ , and the terminal p.d.f. of  $X_k^a(T)$  is:

$$f_k^{\text{nom}}(x) := \varphi\left(x; x_k^{\text{nom}}, \sigma_k \sqrt{T}\right),$$

where  $\varphi(\cdot; \mu, \sigma)$  is the pdf for  $\mathcal{N}(\mu, \sigma)$ .

## Rank-based reward

*Assumption:* The reward  $R$  has the form

$$\mathbb{R} \times [0, 1] \ni (x, r) \mapsto R(x, r) = B(r) - px, \quad (2)$$

- ◇ We call  $R$  the *total reward* and  $B$  the *additional reward*.
- ◇  $-px$  represents the *natural incentive* to reduce the consumption, coming from the price  $p$  to consume one unit of energy
- ◇ When  $R(x, r)$  is independent of  $x$ , the reward is *purely ranked-based*

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*In the  $N$ -players game setting:*

- ◇ each cluster  $k$  contains  $N_k$  players
- ◇ the *ranking* of a player  $i$ , consuming  $X_k^i(T)$ , is measured by

$$\frac{1}{N_k} \sum_{j=1}^{N_k} \mathbb{1}_{X_k^j(T) \leq X_k^i(T)} \quad \left( \begin{array}{l} \text{empirical cumulative} \\ \text{distribution} \end{array} \right)$$

- ⇒ Low rank = good energy saver
- ⇒  $B(\cdot)$  should be a decreasing function

# Mean-field game between consumers

*Agents' problem:*

$$V_k(R, \mu_k) := \sup_a \mathbb{E} \left[ R_{\mu_k}(X_k^a(T)) - \underbrace{\int_0^T c_k a_k^2(t) dt}_{\text{cost of effort}} \right], \quad (P^{\text{cons}})$$

where  $R_{\mu}(x) = R(x, F_{\mu}(x))$ .

# Mean-field game between consumers

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where  $R_{\mu}(x) = R(x, F_{\mu}(x))$ .

*Interpretation:*

- ◇ The cost corresponds to the purchase of new equipment (new heating installation, isolation, ...).
- ◇ In exchange, the consumer receives  $B(r)$ , depending on his rank  $r = F_{\mu_k}(x)$ , where  $\mu_k$  is the  $k$ -subpopulation's distribution.
- ◇ The quantity  $V_k(R, \mu_k)$  is the *optimal utility* of an agent of  $k$ , *knowing* the provider's reward and the population distribution.



## Agents' best response

### Theorem (Bayraktar and Zhang, 2021, Proposition 2.1)

Given  $R \in \mathcal{R}$  and  $\tilde{\mu}_k \in \mathcal{P}(\mathbb{R})$ , let

$$\beta_k(\tilde{\mu}) = \int_{\mathbb{R}} f_k^{\text{nom}}(x) \exp\left(\frac{R_{\tilde{\mu}}(x)}{2c_k\sigma_k^2}\right) dx \quad (< \infty) . \quad (3)$$

Then, the optimal terminal distribution  $\mu_k^*$  of the player of cluster  $k$  has p.d.f.

$$f_{\mu_k^*}(x) = \frac{1}{\beta(\tilde{\mu}_k)} f_k^{\text{nom}}(x) \exp\left(\frac{R_{\tilde{\mu}_k}(x)}{2c_k\sigma_k^2}\right) , \quad (4)$$

and the optimal value is then  $V_k(R, \tilde{\mu}_k) = 2c_k\sigma_k^2 \ln \beta_k(\tilde{\mu}_k)$  .

*Definition:*  $\mu_k \in \mathcal{P}(R)$  is an *equilibrium* if it is a fixed-point of the *best response* map

$$\Phi_k : \tilde{\mu}_k \mapsto \mu_k^* ,$$

with  $\mu_k^*$  given by (4).

# Nash Equilibrium

For purely ranked-based reward (Bayraktar and Zhang, 2021, Theorem 3.2)

The equilibrium  $\nu_k$  is unique and the quantile is given by

$$q_{\nu_k}(r) = x_k^{\text{nom}} + \sigma_k \sqrt{TN}^{-1} \left( \frac{\int_0^r \exp\left(-\frac{B(z)}{2c_k\sigma_k^2}\right) dz}{\int_0^1 \exp\left(-\frac{B(z)}{2c_k\sigma_k^2}\right) dz} \right). \quad (5)$$

## Theorem

Let  $R(x, r) = B(r) - px$ . Then, the equilibrium  $\mu_k$  is unique, and satisfies

$$q_{\mu_k}(r) = q_{\nu_k}(r) - \frac{pT}{2c_k}, \quad (6)$$

where  $\nu_k$  is the (unique) equilibrium distribution for  $p = 0$  (purely ranked-based reward), defined in (5).

⇒ add of a linear part in “x” acts as a shift on the probability density function.

## Section 3

### Principal's problem

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  - **Retailer's problem**
- 4 Numerical results
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## Retailer's problem

For an equilibrium  $(\mu_k)_{k \in [K]}$ , the mean consumption is  $m_{\mu_k} = \int_0^1 q_{\mu_k}(r) dr$ , and the overall mean consumption is  $m_{\mu} = \sum_{k \in [K]} \rho_k m_{\mu_k}$ .

*Principal's problem:*

$$\max_{B \in \mathcal{R}_b^r} \left\{ s(m_{\mu}) + (p - c_r)m_{\mu} - \int_0^1 B(r) dr \mid \begin{array}{l} \mu_k = \epsilon_k(B) \\ V_k(B) \geq V_k^{\text{pi}} \end{array} \right\} \quad (P^{\text{ret}})$$

where

- ◇  $\mathcal{R}_b^r$  is the set of *bounded* and *decreasing* rewards,
- ◇  $\mu_k = \epsilon_k(B)$  the *agents' equilibrium* given additional reward  $B(\cdot)$ ,
- ◇  $s(\cdot)$  denotes the *valuation of the energy savings* (given by regulator),
- ◇  $c_r$  denotes the *production cost* of energy,
- ◇  $V^{\text{pi}}$  is the *reservation utility* (utility when  $B \equiv 0$ )

In the sequel, we denote by  $g(\cdot)$  the function  $g : m \mapsto s(m) - c_r m$ .

## Optimal reward – Homogeneous population ( $K = 1$ )

*Principal's problem:*

$$\max_{B \in \mathcal{R}_b^r} \left\{ s(m_\mu) + (p - c_r)m_\mu - \int_0^1 B(r) dr \mid \begin{array}{l} \mu = \epsilon(B) \\ V(B) \geq V^{\text{pi}} \end{array} \right\} \quad (P^{\text{ret}})$$

## Optimal reward – Homogeneous population ( $K = 1$ )

Principal's problem:

$$\text{Idea: } \max_{\substack{B \in \mathcal{R}_b^r \\ \mu \text{ p.d.f}}} \left\{ s(m_\mu) + (p - c_r)m_\mu - \int_0^1 B(r) dr \mid \begin{array}{l} B = \epsilon^{-1}(\mu) \\ \mu = \tilde{\epsilon}(B) \\ V(B) \geq V^{\text{pi}} \\ + B \text{ bounded and decreasing} \end{array} \right\} \quad (P^{\text{ret}})$$

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Using the characterization of the equilibrium,

$$B_\mu(r) = V^{\text{pi}} + 2c\sigma^2 \ln(\zeta_\mu(q_\mu(r))) + pq_\mu(r) \quad \left( = \epsilon^{-1}(\mu) \right),$$

with  $\zeta_\mu := f_\mu / f^{\text{nom}}$ .

Reformulation in the distribution space:

$$(P^{\text{ret}}) \left\{ \begin{array}{l} \max_{\mu} \quad g \left( \int_{-\infty}^{+\infty} y f_\mu(y) dy \right) - V^{\text{pi}} - 2c\sigma^2 \int_{-\infty}^{+\infty} \ln \left( \frac{f_\mu(y)}{f^{\text{nom}}(y)} \right) f_\mu(y) dy \\ \text{s. t.} \quad \int_{-\infty}^{+\infty} f_\mu(y) dy = 1 \\ y \mapsto \ln \left( \frac{f_\mu(y)}{f^{\text{nom}}(y)} \right) + \frac{p}{2c\sigma^2} y \text{ bounded and decreasing} \end{array} \right.$$

# Optimal reward – Homogeneous population ( $K = 1$ )

Principal's problem:

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Reformulation in the distribution space:

Relaxation

$$\left. \begin{array}{l} (P^{\text{ret}}) \\ (\tilde{P}^{\text{ret}}) \end{array} \right\} \begin{array}{l} \max_{\mu} \quad g \left( \int_{-\infty}^{+\infty} y f_\mu(y) dy \right) - V^{\text{pi}} - 2c\sigma^2 \int_{-\infty}^{+\infty} \ln \left( \frac{f_\mu(y)}{f^{\text{nom}}(y)} \right) f_\mu(y) dy \\ \text{s. t.} \quad \int_{-\infty}^{+\infty} f_\mu(y) dy = 1 \\ y \mapsto \ln \left( \frac{f_\mu(y)}{f^{\text{nom}}(y)} \right) + \frac{p}{2c\sigma^2} y \text{ bounded and decreasing} \end{array}$$



## Optimal reward – Homogeneous population ( $K = 1$ )

**Assumption:** The function  $s : \mathbb{R} \rightarrow \mathbb{R}$  is supposed to be decreasing, concave and differentiable with  $\|s'(m)\| \leq M_s$ .

### Lemma

The optimal distribution  $\mu^*$  for  $(\tilde{P}^{\text{ret}})$  satisfies the following equation:

$$f_\mu(y) \propto f^{\text{nom}}(y) \exp\left(y \frac{g'(m_\mu)}{2c\sigma^2}\right) \quad (7)$$

*Sketch of proof:* Use Karush-Kuhn-Tucker conditions, sufficient for  $(\tilde{P}^{\text{ret}})$

### Theorem

Let  $\delta(m) = p - c_r + s'(m)$ . The distribution  $\mu^* \hookrightarrow \mathcal{N}(m^*, \sigma\sqrt{T})$ , where  $m^*$  satisfies

$$m - x^{\text{pi}} = \frac{T}{2c} \delta(m) \quad , \quad (8)$$

is optimal for  $(\tilde{P}^{\text{ret}})$ . Moreover, the associated reward  $B^*$  is

$$B^*(r) = \frac{c}{T} \left[ (x^{\text{pi}})^2 - (m^*)^2 \right] + q_{\mu^*}(r) \delta(m^*) \quad . \quad (9)$$

**Remark:** The function  $\delta(\cdot)$  is viewed as the *reduction desire* of the provider.

## Section 4

### Numerical results

- 1 Introduction
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  - Algorithm
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  - Results
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# Algorithm

## Restriction to piecewise linear reward:

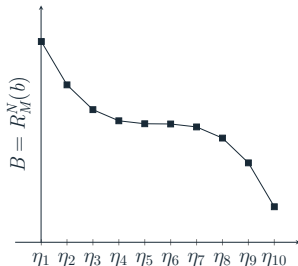
- ◇ For  $N \in \mathbb{N}$ ,  $\Sigma_N := \{0 = \eta_1 < \eta_2 < \dots < \eta_N = 1\}$ .
- ◇ For  $M \in \mathbb{R}_+$ , we define the class of bounded piece-wise linear rewards adapted to  $\Sigma_N$  as

$$\widehat{\mathcal{R}}_M^N := \left\{ r \in [0, 1] \mapsto \sum_{i=1}^{N-1} \mathbb{1}_{r \in [\eta_i, \eta_{i+1}[} \left[ b_i + \frac{b_{i+1} - b_i}{\eta_{i+1} - \eta_i} (r - \eta_i) \right] \mid \begin{array}{l} b \in [-M, M]^N \\ b_1 \geq \dots \geq b_N \end{array} \right\} .$$

- ◇  $R_M^N(b)$  is the reward function obtained as a linear interpolation of  $b$ .

## Optimization by a black-box solver:

- ◇ We construct an oracle  $b \in \mathbb{R}^N \mapsto \pi^{\text{ret}}(b)$ , where  $\pi^{\text{ret}}(b)$  is the retailer objective.
- ◇ We use a black-box solver, here CMA-ES (Hansen, 2006).

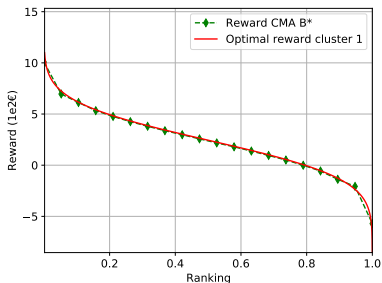


# Instance

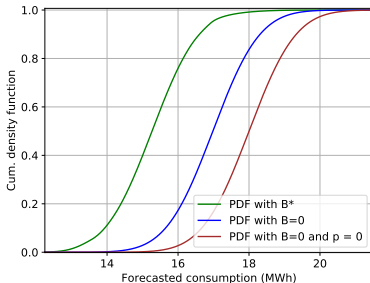
Parameter	Segment 1	Segment 2	Unit
$T$	3		years
$p$	0.17		€/kWh
$c_r$	0.15		€/kWh
$X(0)$	18	12	MWh
$\sigma$	0.6	0.3	MWh
$c$	2.5	5	€ [MWh] <sup>-2</sup> [years] <sup>2</sup>
$s$	$m \mapsto 0.1m^2$		€
$\rho$	0.5	0.5	-

Table: Parameters of the instance

## Results - $K = 1$



(a) Analytic optimal reward in red, compared to the reward function found by CMA



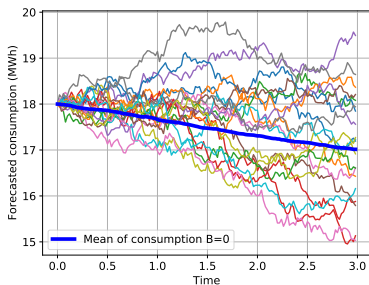
(b) Comparison of the three CDF: nominal, price incentive and with the optimal reward

Figure: Optimization in the homogeneous case

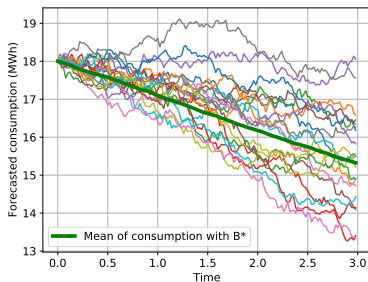
### Consumption reduction:

- ◊ Nominal consumption:  $x^{\text{nom}} = 18$  MWh
- ◊ With only price incentive:  $x^{\text{pi}} = 17$  MWh
- ◊ With optimal reward  $B^*$ :  $m = 15.4$  MWh

## Results – $K = 1$



(a) Trajectories without additional reward



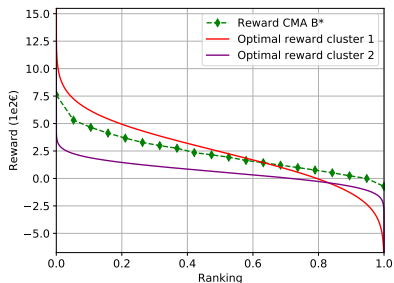
(b) Trajectories with optimal control from mean-field approximation

Figure: Trajectories for 20 consumers (homogeneous case)

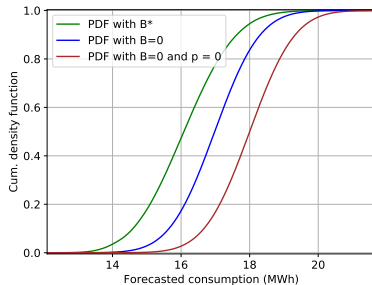
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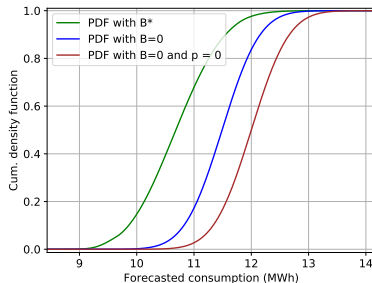
## Results - $K > 1$



(a) Red and purple rewards are the optimal reward in the homogeneous case. The reward function found by CMA is displayed in green.

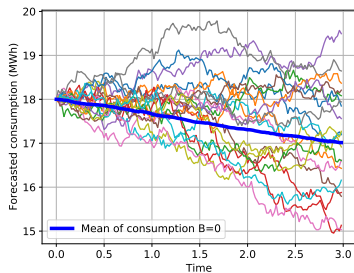


(b) Comparison of the three CDF (first cluster)

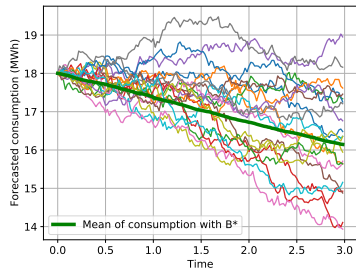


(c) Comparison of the three CDF (second cluster)

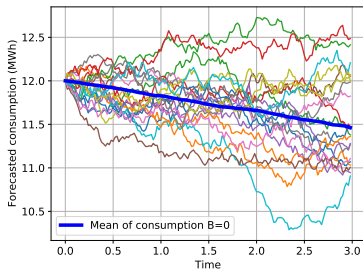
Figure: Optimization in the heterogeneous case



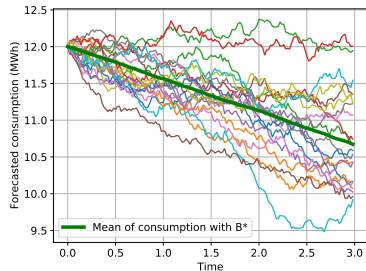
(a) Without additional reward, first cluster



(b) With optimal control, first cluster



(c) Without additional reward, second cluster



(d) With optimal control, second cluster

Figure: Trajectories for 20 consumers (heterogeneous case)



## Section 5

### Conclusion

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# Conclusion









## *Conclusion*

- ◇ Characterization of mean-field equilibrium
- ◇ Closed-form formula of the optimal reward for homogeneous population
- ◇ Numerical computation of optimal reward for heterogeneous population
- ◇ Results on Energy Savings

*Thank you for your attention !*



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